

Value Proposition for Angel Investors

www.maxangelinvestments.com



MAXIMIZE
ANGEL INVESTMENTS ORLANDO, INC.

Our Team

William C. De Temple

- ◆ Professional CEO – started, grew and monetized four startup companies
- ◆ Raised Angel and VC capital for these companies
- ◆ Is a successful Angel investor
- ◆ Public, Private and Not for Profit Board Member

Edward Alvarez, MBA, CPA

- ◆ 30 years corporate finance, financial statement analysis, asset valuation and deal structuring in top tier Wall Street firms

Board Members

William C. De Temple

Earl Gallegos

- ◆ Experienced Angel Investor
- ◆ CEO and M&A experience through 1B market cap
- ◆ Public and Private Board Member

Letitia Green

- ◆ Managing Partner, Virginia Active Angels
- ◆ Professional experience includes Blackstone Group, Oppenheimer & Co., Roxbury Capital Management

Plus two Angels voted in from the Membership

Creating Deal Flow

- ◆ Market this organization to central Florida's Entrepreneurs, EDC's, Chambers, etc
- ◆ Existing relationship with Grow FL – source of second stage entrepreneurs
- ◆ Existing relationship with UCF Incubators source of early stage entrepreneurs
- ◆ Know UCF has existing patents they wish to match to entrepreneurs
- ◆ Members are encouraged to bring all opportunities to the Network for funding
- ◆ Existing relationships with ACG and other professional organizations

Vetting

- ◆ Screen applicants for their personal knowledge, skills and experience
- ◆ Review business plan, corporate records, financials, etc
- ◆ Screen applicants to assure they are trainable/coachable
- ◆ Select the best applicants for matching
- ◆ Mentor the remaining applicants on what they need to do to make their opportunity acceptable for matching

Matching

- ◆ Match each applicant with 1 to 4 Angel Members who have knowledge/experience in the market niche of the opportunity
- ◆ Work with the Angels to insure they are prepared to vet the opportunity and are able to be a Champion for the opportunity, if they too agree the opportunity has merit

Professional Presentations



- ◆ Assist the applicant in developing a professional PowerPoint presentation
- ◆ Rehearse and record presentations for training purposes
- ◆ Perform mock question and answer session

Presentation Dinners

- ◆ All monthly meetings to be held at the Grand Bohemian
- ◆ Social hour to facilitate member networking
- ◆ Platted dinner, drinks and valet parking included in membership fees
- ◆ Begin meeting with Network Business
- ◆ 2 to 4 presentations with question and answer period – introduction by Champions
- ◆ Network discussion on presentations and discussion to form Investment Group for due diligence

Investment Group Formation

- ◆ ACA suggests start with potential term sheet
- ◆ Once entrepreneur understands and accepts term sheet, decide on due diligence structure
- ◆ Due diligence conducted by Angel Group, consultants or combination - decided by Angel Group
- ◆ Association management will assist in facilitating communications only. Due diligence is outside the scope of services covered by membership fees.

Support Services

Build relationships with :

- ◆ Accounting Firms
- ◆ Coaching
- ◆ Economic Development – private and public
- ◆ Executive Search
- ◆ Financial Services – banking, mezzanine, etc
- ◆ Insurance
- ◆ Legal – IP, Transactional, etc
- ◆ Marketing

Support Services

Building Relationships (continued):

- ◆ Media
- ◆ Public Relations
- ◆ Real Estate
- ◆ Software Development
- ◆ University R&D support
- ◆ Wealth Management
- ◆ Website Development

The Harvest

Build on established relationships with:

- ◆ Venture Capital
- ◆ Private Equity
- ◆ M&A firms
- ◆ Strategic Buyers

Community Benefits

- ◆ Help second stage companies grow to the next level
- ◆ Support and nurture early stage companies
- ◆ Utilize IP created in our universities for new high growth opportunities
- ◆ Grow local jobs and tax base

More Angel Benefits

- ◆ Opportunity for excellent investment returns
- ◆ Camaraderie with other accredited investors
- ◆ Opportunity to mentor young growing executives
- ◆ Peer Recognition
- ◆ Dave Berkus says – “Great education for investors”

Immediate Need

- ◆ Have investment presentations starting this fall
- ◆ Have the thirty Founding Angel members by June 30
- ◆ Begin matching the Founding Angels to deals immediately
- ◆ Train entrepreneurs through the summer

Thank You for Your Interest!

Mr. William DeTemple
P.O. Box 22615
Lake Buena Vista, FL 32830
Phone: (407) 674-1925

wdetemple@maxangelinvestments.com



MAXIMIZE
ANGEL INVESTMENTS ORLANDO, INC.